



Saunders Catholic School Strategic Planning



Agenda

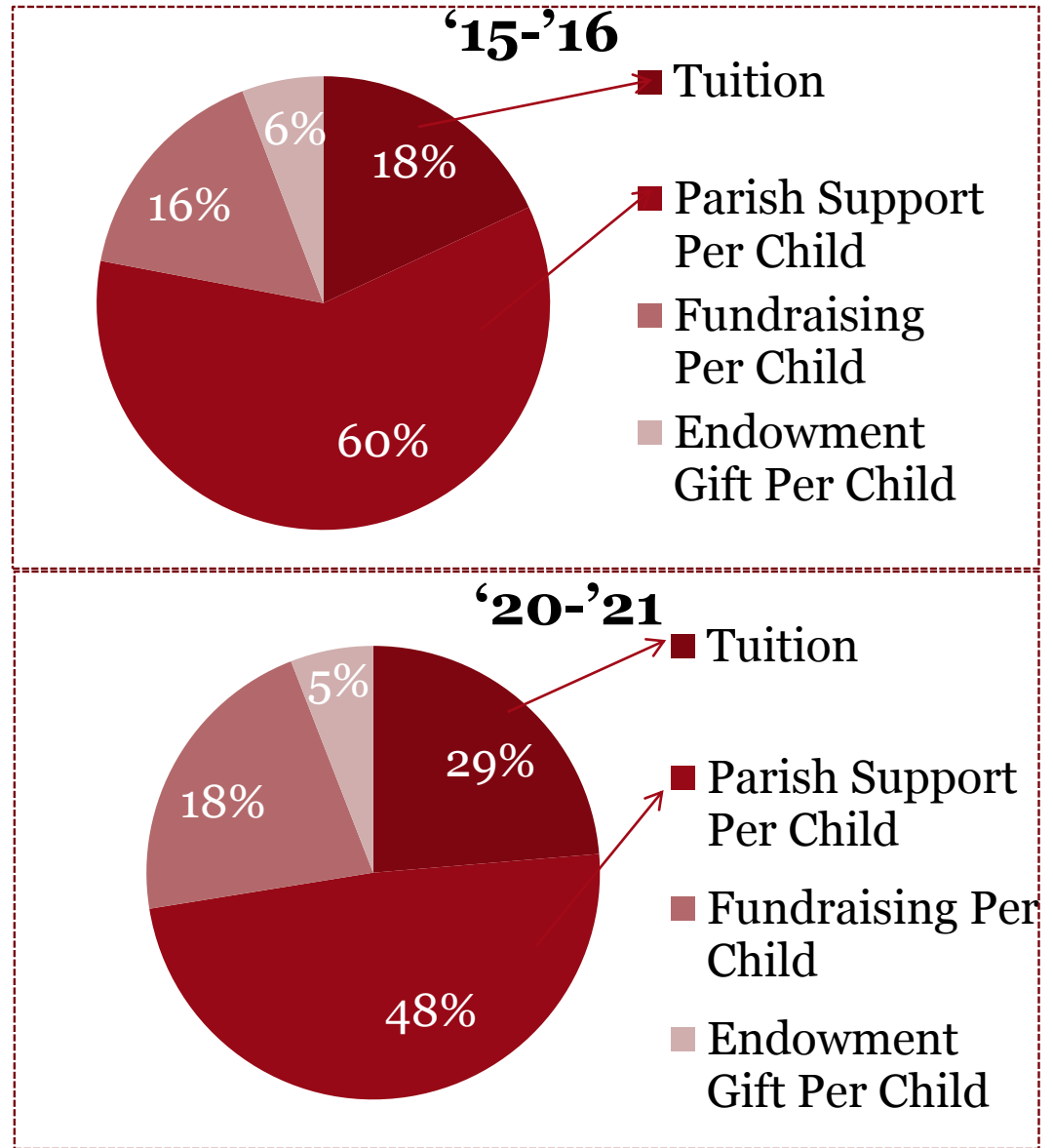


- † Opening Prayer
- † Strategic Plan Overview
- † Budget Review
- † Tuition & Scholarship Review
- † Closing Prayer

2015-2020 Strategic Plan

- SCS Advancement Committee
- Financial Transparency
- Income Planning
- Expense Review
- Project List – 85 Projects
- Reduce Parish Support
- Affordable Tuition + Scholarships
- Enrollment Enhancement
- Development Department
- Increase Endowment

***Building a strong foundation
for the future!***



Discovery & Research

4

- † 211 Surveys & 3 Open Forum Meetings
- † Survey & SWOT – 680 Comments
- † Reviewed Trends, Discussions, Options
- † Pillar Teams
 - † 5 Pillar Teams
 - † 58 Members
 - † 4-6 Meetings Per Team

Pillar Teams

5

† Strategic Plan Pillar Teams

- List of Implementation Projects
- What, When, Who, How Much
- 5 Year Budget Forecast

| Process Phase | Output | Team |
|-----------------------------|--|-------------------------------------|
| Vision | Core Purpose and Values definition, documentation and communication | Executive Team / Key Leaders |
| Vision | Clocks / Management Mechanisms for preserving the Core | Executive Team |
| Vision | Mission definition and communication | Executive Team |
| Organization's Strategy | Key Results, 3 year financial guidelines, Product / Service coverage | Executive Team |
| 3 Year Strategic Plan | Detailed strategic plan – strategic initiatives, project list, financial deliverables and resources | Complete Organization |
| Annual Operating Plan | Detailed strategic plan for the coming year, including financials, strategic initiatives, budgets, and resources | Executive Team, Division Management |
| Annual Goals and Objectives | Personal goals and objectives for the whole organisation – reflecting the AOP | Complete Organization |

† Ensures Implementation of the Strategic Plan

Strategic Plan Pillars & Project List

6

- † Distinctly Catholic Student Life
- † Committed Families
- † Exceptional Academics & Excellent Teachers
- † Supporting Thriving Parishes
- † Effective Finance & Development

**71 Projects; 16 Started*

5 Year Budget Assumptions

7

- † Keep Tuition Affordable; Increase Scholarships
- † Little or No Increase to Parish Assessments
- † Continue Development Enhancements
- † Increase Endowment
- † Increase Enrollment
- † Leverage Expenses across Schools

5 Year Forecast Mix

8

| Mix | 2020-2021 | 2024-2025 |
|----------------|-----------|-----------|
| Tuition | 29% | 31% |
| Parish Support | 48% | 43% |
| Development | 18% | 21% |
| Endowment | 5% | 5% |

5 Year Budget - Income

9

- † Tuition – 3% to 5% Increase
- † Parish Assessments – 0% Increase (Neumann)
- † Development – 5% Increase
- † Endowment Increase – 3% Per Year
- † Increase Enrollment
 - † BNHS – Increase 5 Per Year; Goal 280
 - † STW – Increase 4-5 Per Year; Goal 300
 - † STJ – Increase 1-2 Per Year; Goal 90

5 Year Budget - Expenses

10

- † Salaries – 5% Increase Per Year
- † Healthcare – 7% Increase Per Year
- † Other – 3% Per Year

5 Year Budget – Net Income

11

- † Grade Schools – Mother Parish & Savings to Breakeven
- † Neumann – Needs Additional Income or Enrollment to Breakeven
 - † Parish Assessments
 - † Tuition
 - † Development

Five Year Projected Budget

12

Saunders Catholic Schools

| | 20-21 | 21-22 | 22-23 | 23-24 | 24-25 |
|----------------------|-------------|-------------|-------------|-------------|-------------|
| Income | \$4,753,904 | \$4,886,967 | \$5,070,928 | \$5,264,360 | \$5,467,725 |
| Expenses | \$4,753,904 | \$4,978,039 | \$5,208,938 | \$5,458,954 | \$5,709,924 |
| Net Income (Loss) | \$0 | \$(91,072) | \$(138,011) | \$(194,593) | \$(242,199) |
| # of Students | 631 | 635 | 650 | 660 | 670 |

****Parish Reserved Funds from PPP - \$306,000***

****Add 10 More Students Per Year to Breakeven***

Tuition & Scholarship Overview

13

† Keep Tuition Affordable for Any Family

- † 2021-2022 Tuition & Tech Fee Overview
- † 5 Year Outlook – Implementation Project

† Scholarship Opportunities

- † Good Shepherd Scholarship
- † Family Tuition Cap Scholarship
- † SCS Guardian Angel Scholarship
- † Named Scholarships

2021-2022 Tuition & Fees

14

Tuition & Tech Fee - Good Shepherd Scholarship

| | Tuition | Tech Fee | GS Scholarship | GS Tech Fee Scholarship |
|---------------------------------|---------|----------|----------------|-------------------------|
| High School | \$3,400 | \$330 | \$1,900 | \$330 |
| Jr. High School | \$3,400 | \$330 | \$1,600 | \$330 |
| Grade School | \$2,200 | \$330 | \$1,600 | \$330 |
| 4 th Student & Above | \$0 | \$330 | | |

Saunders Catholic Schools: \$187,900 for 136 GS Scholarships in 20-21

Scholarship Review

15

- † Good Shepherd Scholarship
 - † Below 225% of Poverty Level
 - † Tuition & Tech Fee Scholarship Included
 - † 15% of SCS Students Qualify
- † Family Tuition Cap
 - † Pay Tuition & Tech Fee for Up to 3
 - † 4th Student and Up – Pay Tech Fee Only
- † SCS Guardian Angel
 - † Over 225% of Poverty Level
 - † Based on Need

2021-2022 Good Shepherd Scholarship

16

| % Poverty Level | |
|-----------------|---------------|
| Family Size | 225% Or Below |
| 2 | \$39,195 |
| 3 | \$48,870 |
| 4 | \$58,950 |
| 5 | \$69,030 |
| 6 | \$79,110 |
| 7 | \$89,190 |
| 8 | \$99,270 |
| 9 | \$111,870 |
| 10 | \$124,470 |

Named Scholarships

17

- † Dr. Clement & Sheila McGill Memorial Scholarship
- † Sr. Michelle Hayek Memorial Scholarship
- † Thomas & Marie Konecky Scholarship
- † Wayne Reeves Memorial Scholarship
- † Bethany and Tammi Kavan Memorial Scholarship
- † Elizabeth “Ellie” Sabata Memorial Scholarship
- † St. Damien of Molokai Scholarship

How Can You Help?



- † Volunteer to Help with a Project or Projects
- † Serve on School Leadership Committee
- † Encourage New Enrollment
- † Contribute - Endowment, Annual Fund, GALA
- † Pray for the Schools
- † Pray for the Success of SCS Strategic Plan